

# LET **Columbus** GUIDE YOU OFF THE BEATEN TRACK

Columbus Travel publishes stories about the most beautiful, unspoilt and adventurous places on earth. This doesn't necessarily entail faraway and exotic locations – we also aim to share exciting travel destinations and experiences that do not require a lot of time and effort.

On every trip, we think it is essential to avoid the crowds. After all, you can only really experience the magic of a place by becoming one with your environment and (re)connecting yourself with nature and the local population.

With our experiences and tips we hope to offer you inspiration to make your next trip extra special and, moreover, to enable you to grow as a human being. The best off-the-beaten-track journeys allow you to gain insights that enrich your life and the world around you.



#### **OUR SPECIAL ISSUES & BOOKS**

Immerse yourself in a specific destination or travel topic through our extensive collection of special editions. Or get inspired by our full-color coffeetable books.







#### **OUR SOCIAL MEDIA**

Travel the world, from the comfort of your own home, thanks to podcasts, video clips and our exquisite photos on social media

25K Facebook fans 15.5K Instagram followers

#### **DUR MAGAZINE**

Get ideas and tips for your next trip by subscribing to the leading Dutch-language travel magazine. 215,000 print reach





#### **OUR WEBSITE**

Plan your next trip and share photos and tips with other travelers on the largest online travel platform in the Netherlands.

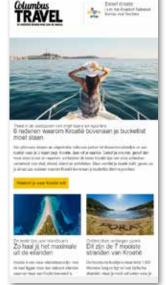
200,000 pageviews per month 43,000 community members

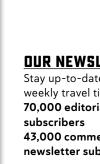




#### **OUR CUSTOM CONTENT**

Target your customer base through tailor-made editorial content, from brochures to digital magazines.





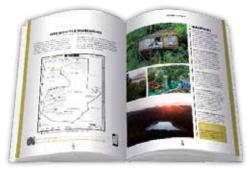
#### **DUR NEWSLETTER**

Stay up-to-date with our weekly travel tips & tricks 70.000 editorial newsletter 43,000 commercial third-party newsletter subscribers

# Columbus TRAVEL | OUR MAGAZINE

Since it was founded by two passionate travelers in 2005, Columbus Travel has become **the leading travel magazine** for anyone who wants to get off the beaten track.

Every year, our travel professionals produce **10 issues**, each offering **124 pages** of unforgettable travel inspiration, from in-depth features and the latest news to practical tips and beautiful photography. Some **19,000 copies** are distributed to subscribers and individual points of sale in the Netherlands and Belgium.



Plan your trips on the basis of ideal itineraries, recommended activities and wonderful accommodations



Meet other inspiring travelers



Win exciting trips & must-have travel accessories



Keep up-to-speed with the latest travel news and tips & tricks from insiders



Grasp the essence of your next dream destination through our travel features



OUR STYLE IS
PERSONAL AND
WELCOMING,
MATURE YET
YOUNG AT HEART

# Columbus TRAVEL | OUR AUDIENCE

Our readers have a passion for off-the-beaten-track travel. For them, **traveling is not about consumption**, **but about special**, **authentic experiences** with a deep-seated respect for nature and humankind.

#### **FREQUENT TRAVELERS**

80 percent travel within Europe at least twice a year and 48 percent go on a transcontinental trip at least once a year

#### **AGE IS JUST A NUMBER**

The average age of our readers is 46 years 27 percent = 18 to 35 years 34 percent = 36 to 50 years 34 percent = 51 to 65 years

#### FOR BOTH MEN AND WOMEN

43 percent of our readers are male, 57 percent female

#### **WELL EDUCATED**

70 percent have a college education or higher

#### HIGH DISPOSABLE INCOME

69 percent have an above-average income, and more than a third of our subscribers even earn twice the average income in the Netherlands



# Columbus TRAVEL | DUR MAGAZINE

#### **ADVERTORIALS**

In close collaboration with travel organizations, tourism agencies, airlines and other companies in the travel industry, we create inspiring customized print content, such as features about specific destinations, interviews and news items about services and offers. Our writers and designers can build on years of hands-on experience to bring your product or service to the attention of your target group.



#### ADS

Let your ads shine in between the premium editorial articles by Columbus Travel.

THE UNIQUE SELLING POINTS OF YOUR PRODUCT OR SERVICE ARE STRENGTHENED THROUGH INSPIRING EDITORIAL ARTICLES





Let us tell and design your story and USPs.

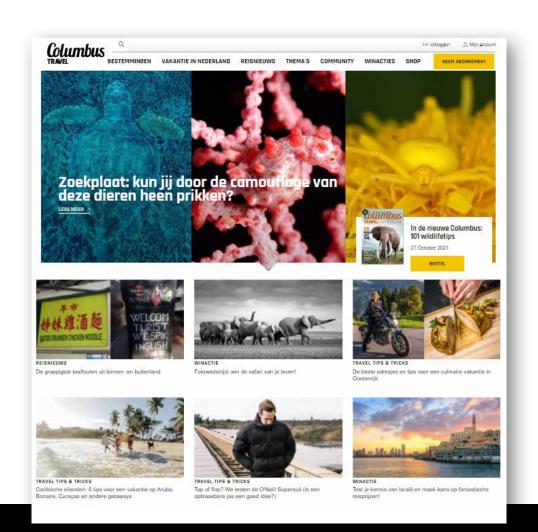


# Columbus TRAVEL | OUR WEBSITE

On columbustravel.nl, the largest online travel platform in the Netherlands, travelers can plan their next trip and share their photos and tips with others afterwards. We offer our advertising partners a host of options to bring their services and products to the attention of those passionate travelers. From advertisements on our popular homepage and promotional campaigns that interact with our online community members to sponsored articles on editorial pages about specific travel destinations or interests.

PAGEVIEWS PER MONTH 200,000
UNIQUE VISITORS PER MONTH 80,000
ONLINE COMMUNITY 43,000 community members, who have already published over 500,000 photos and travel stories about all the world's countries





#### The homepage of columbustravel.nl is our online calling card $% \left( 1\right) =\left( 1\right) \left( 1\right)$

The latest travel news items and practical tips, collected daily by our professional editors, are combined with ads that are displayed in the same position for a specific time span.

# Columbus TRAVEL | DUR WEBSITE

#### THE COLUMBUS TRAVEL COMMUNITY

The Columbus Travel Community is the largest online travel platform in the Netherlands, with over 43,000 members. If you are a passionate traveler, you can create an account for free and share your travel photos, tips and blogs. There are already 500,000 travel photos online – a source of travel inspiration that has no equal in the Netherlands! As a community member you may also be selected for publication in our print magazine every month, or enter exciting competitions that we set up in collaboration with our commercial partners. But above all, your membership makes you a better traveler. Other community members will gladly share their handy photography tips with you or let you know which nice restaurant you should go to on your next city trip!



### AN ONLINE SHOWROOM FOR THE BEST TRIPS

Scroll through the best travel pictures by the Columbus
Travel Community to get inspiration for your next trip.
Advertising partners can publish advertisements or sponsored articles in between the photos that respond directly to the travel needs of their target audience

#### HIGH ENGAGEMENT

Above all, our community members want to learn from one another, which translates into high online engagement. If you publish a new photo, you will get constructive feedback in no time!





GAIN ACCESS TO THE LARGEST ONLINE TRAVEL COMMUNITY OF THE NETHERLANDS

# Columbus TRAVEL | OUR WEBSITE

#### **WEBPAGES ABOUT TRAVEL DESTINATIONS**

Travelers use **columbustravel.nl** to get inspiration for their next off-the-beaten-track trip. They can visit **pages about hundreds of specific destinations**. Want to know which Indonesian islands you shouldn't skip? Looking for the best tapas bars in Barcelona? You got it!

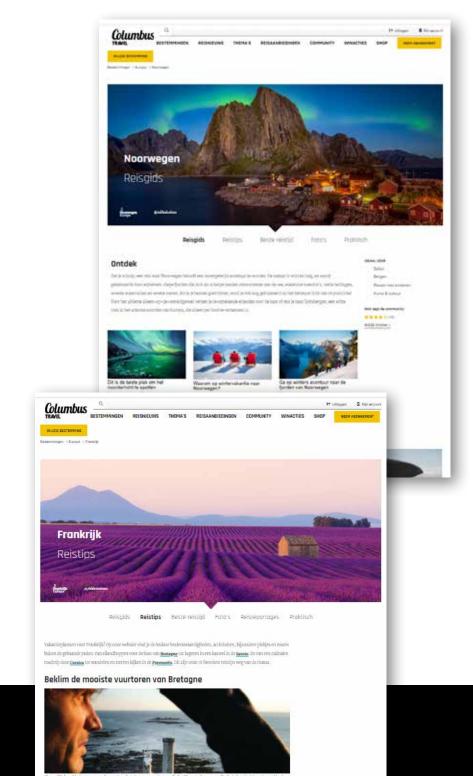
As an advertiser you can reach your target group in several ways:

#### **SPONSORED ARTICLES (BRANDED CONTENT)**

**Tell your target audience what makes your services distinctive** by means of articles the Columbus editors put together in collaboration with your company. Examples: a blog from someone who has made a special trip that only you offer, or an interview with one of your local guides in which your USPs are clearly communicated. These articles will be placed in a prominent position at the top of the landing page and will link to pages on your own website or, upon request, to pages on the Columbus Travel website.

#### TRAVEL OFFERS

Publish specific travel offers, tailor-made for the destination of your choice. These offers lead directly to your own website and can be refreshed regularly to reflect new rates and trends.



# Columbus TRAVEL | OUR WEBSITE

#### **WEBPAGES ABOUT TRAVEL TOPICS**

Travelers use **columbustravel.nl** for inspiration for their next off-the-beaten-track trip. They can visit **pages about specific travel interests or themes**. Want to know where you can travel with your small children in tow? Are you looking for tips on how to travel sustainably? Or do you want to read up on recommended routes for your next roadtrip? We've got you covered.

As an advertiser you can reach your specific target group(s) through branded content:

#### **SPONSORED ARTICLES**

magazine.

Tell your target audience what makes your services distinctive by means of articles the Columbus editors put together in collaboration with your company. For example, a blog from someone who has made a special trip that only you offer, or an interview with one of your local guides in which your USPs are clearly communicated. These articles will be placed in a prominent place at the top of the landing page and will link to pages on your own website or, if so desired, to pages on the Columbus Travel website.

The Columbus editorial team supervises the entire process and will offer suggestions for additional messaging,

for example through an article in our newsletter or print

RESTRICTION INTERESSES REISAANBIEDINDEN COMMUNITY SHOP Q IMAGEN PLAIFOPURITAR WORDON NEEM ABONNEMENT

De ultieme roadtrip heeft het in zich om alles even te laten voor wat het is – je rijdt weg met grote nieuwsgierigheid en openheid voor het onbekende. Ter inspiratie voor jouw volgende autovakantie delen we onze favoriete roadtrips en -tips. Head out on the highway, looking for adventure!

#### Laat je inspireren



TRAVEL TIPS & TRICKS

De 10 mooiste comperrelzen onder de 1000 euro



INTERVIEW

Met een riksja dwars door
India: 20 doe lij het ook



TRAVEL TIPS & TRICKS

Je eerste comperrels; waar moet je op letten?

Mede mogelijk gemaakt door

TRAVELHOME



TRAVEL TIPS & TRICKS
49 raadtrips die je eens in je leven
gemaakt moet beheen

# Columbus TRAVEL | OUR NEWSLETTERS

We offer our advertising partners the opportunity to advertise in our weekly newsletter and/or to put together "exclusive" newsletters in collaboration with our editors. The latter are entirely devoted to the services of your business.

EDITORIAL NEWSLETTER SUBSCRIBERS 70,000 every week EXCLUSIVE NEWSLETTER SUBSCRIBERS 43,000





Maak je borst maar nat Dit zijn de mooiste zwemplekken in de Nederlandse natuur

De zon breekt steeds vaker door, de temperaturen lopen langzaam op ... de zoner is in aantocht! Voor een verkoelende plons hoef je niet alleen maar naar het strand. Deze 7 au nature! Nederlandse meren en plassen bleden een prima alternatief!

Neem een plons



Deel jouw durzame readroom Maak kans op een weekendje Zwitserland

Wat is jouw duurzame Zwitserse reisdroom? Deel jouw wens en maak kans op een duurzaam droomveekend voor twee in de bergen van Saas-Fee, een rugzak van Mammut of een houten legemes van Victorinoxi

Stuur je droom in



#### Werken vanual het buitenland? Waarom Thailand perfect is voor een workation

Elke dag weer je laptop openklappen is geen straf als het op een parelwit strand onder een kokospalm kan. We geven je 10 redenen waarom het Thaise eiland Phuket de ideel bestemming is voor een workston.

Pak je koffer vast in

#### Weekly newsletter with advertisements

The latest travel news, in combination with advertisements from our partners







#### Treed in de voetsporen van onze lezers en reporters 6 redenen waarom Kroatië bovenaan je bucketlist moet staan

Van pittoreske dorpen en uitgestrekte nationale parken tot duizenden eilandjes en een kustlip waar ja U tegen zegt Kroatle, daar wil ja naartoe. Geloof je ons niet, geloof dan maar onze lezzen en reporters, we hebben de beste Kroatle-tips van onze achterban verzameld voor stad, strand, eiland en achtitelten. Maar voordat je daarin duikt, geven we je alvast zes redenen waarom Kroatle bovenaan je bucketlist dient te oronken!

Waarom je naar Kroatië wilt



De beste tips voor islandlovers Zo haal jij het maximale uit de eilanden

Kroatië is een waar ellandenparadijs, voor de kust liggen meer dan duizend ellanden waarvan maar een fractie bewoond is.



Ontdek deze verborgen parels Dit zijn de 7 mooiste stranden van Kroatië

De Kroatische kustlijn is maar liefst 1.800 kilometer lang en ligt voll met idyflische stranden, maar je meet wel weten waar je

#### **Exclusive newsletter**

The latest travel news and offers, tailor-made for a specific advertising partner

## Columbus TRAVEL | OUR SOCIAL MEDIA & MULTIMEDIA

#### FACEBOOK & INSTAGRAM

We offer our advertising partners the opportunity to use **sponsored articles (branded content)** on our social media. We can also devise and deploy **complete campaigns**, in combination with promotional items on our website and in our print magazine.

#### **PODCASTS**

We offer commercial partners the opportunity to include commercials in the monthly Goede Reispodcast, the premier travel podcast in the Netherlands and a collaboration between Columbus Travel and BNR Nieuwsradio. It is also possible to commission stand-alone podcasts about one specific destination or dedicated theme, as part of a larger multimedia campaign. These podcasts are recorded by the Columbus editors on location or in the studio.

FACEBOOK fans 25,000 INSTAGRAM followers 15,500

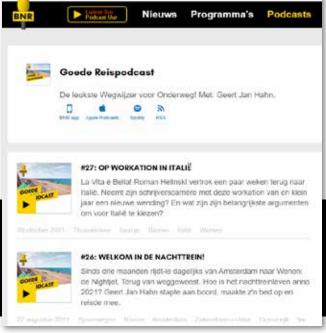
#### Interact with your target audience

The Columbus editorial team uses social media and podcasts as interactive elements of extensive campaigns. In Instagram Stories for national tourism offices, for example, polls and quizzes are included that link to campaign pages and competitions on our website, while podcasts give the features in our print magazine and the articles on our website an added dimension.









## Columbus TRAVEL | OUR CUSTOM CONTENT & SERVICES

#### **CUSTOM CONTENT**

Columbus has 15 years of hands-on experience in designing, implementing and measuring campaigns and products for advertising partners. You can opt for standalone products for your own customers or target group, or combine them with ads on our website and social media and in our print magazine. Just last year, we put together brochures about specific travel destinations and e-zines with video content as a promotional gift. Our editors supervise the entire process and always think out-of-the-box. As a customer you can also use the full product range of New Skool Media, the parent company of Columbus Travel. As the second publisher in the Netherlands, New Skool Media has an unrivaled niche market reach with 18 special-interest magazines.

#### **INSERTS & SUPPLEMENTS**

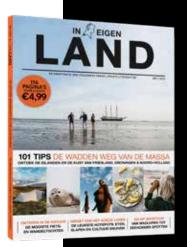
Does your service or product deserve more attention than can be summarized in a few pages? We'd be happy to come up with special solutions to fit your needs. Choose from stand-alone print products such as brochures and mini guides that may be inserted into one of our regular editions, or a special supplement or section in one of those editions.

#### E-BOOKS & E-ZINES

Our editors can put together **entire digital magazines and books** for you, with video and interactive elements such as forms and maps if required. We'd be happy to help you reach your target group with your own e-book or e-zine or improve interaction with your existing customer base or relationships.

## Special print edition for regional Dutch tourism board

This edition of In Eigen Land, our domestic travel publication, was entirely devoted to the Dutch Wadden Islands and coast, as part of a collaboration with the Visit Wadden tourism board. Circulation: 70,000 copies.



### Digital magazine about the highlights of Canada

As part of a commission by Dutch tour operator by NBBS Reizen, we made an online magazine about the most beautiful travel destinations in Canada. NBBS sent this ezine to its customer base as a gift.



### Print insert featuring travel tips for the autumn and winter

This 48-page mini guide filled with travel inspiration for the autumn and winter of 2021 was shipped with eight magazines owned by New Skool Media, our parent company. Total circulation: 100,000 copies.



## Columbus TRAVEL | OUR CUSTOM CONTENT & SERVICES

#### **ONLINE OUIZZES**

Columbus can use its own extensive image database and story archive - or build on your own material - to create engaging online quiz formats. The value of a quiz is manifold:

**Branding** Create a highly engaging and memorable user experience for your services or products

**Data collection and analysis** Gain insights into the wants and needs of your target audience: their knowledge (or lack thereof) of topics can help you make business decisions and drive your media & PR strategy

**Lead generation** Add questions to collect user contact and profile information you can use for follow-up communication and business transactions

**Traffic boost** Include links to articles and multimedia on your own online channels to help boost traffic and familiarize your target audience with your own native online environment. What's more, the quiz can easily be embedded into your own website, social media and e-mail newsletter application by copying a simple piece of code.

#### A few examples of our quizzes

During the corona crisis, many avid travelers miss exploring far-away places. To help raise awareness about the many wonderful travel destinations right on their doorstep, we created a photo guiz inviting people to identify European locations and attractions with an uncanny resemblance to more exotic destinations. This quiz was accompanied by a photo competition, which allowed travelers to share photos of European travel experiences that have doppelgängers somewhere else in the world.





To promote the new season of *Reizen Waes*, a popular travel show in Belgium and the Netherlands, we created an online quiz about destinations featured in the show. To make the quiz even more dynamic, we added videos participants had to view to find the right answer to a particular question. Videos can also be added as a background to create a wholly immersive experience.



## Columbus TRAVEL | DUR RATES & FORMATS

#### PRINT ADVERTISING

All rates excluding taxes.

 1 x 1/1 page
 € 5,031

 2 x 1/1 page
 € 4,368

 4 x 1/1 page
 € 3,970

 1 x 2/1 page
 € 9,408

 Insert
 Upon request

Cover pass (full circulation) € 5,296

#### **PRINT AD SPECIFICATIONS**

Width x height, excluding 3 mm bleed

Full page 1/1  $210 \times 285 \text{ mm}$ Full page 2/1  $420 \times 285 \text{ mm}$ You will receive detailed print specifications by e-mail.

#### **CUSTOM CONTENT**

Custom content campaign Upon request

#### **ONLINE ADVERTISING**

Ad on homepageFrom € 1,200 per weekOverlay€ 1,995 per weekBranded content destination pageUpon request (per destination)Sponsored destination page€ 1,200 (per country, per month)Branded content topic pageUpon request (per topic)Travel offer page€ 1,500 per year, max 3 travel offers

#### **NEWSLETTERS**

Newsletter advertorial € 1,750 Exclusive/dedicated newsletter € 5,495

#### SOCIAL & MULTIMEDIA

Facebook post € 750 Instagram post or Story € 750

Social media campaign Upon request

#### Online production costs\*

Newsletter advertorial€ 175Facebook post€ 225Instagram post or Story€ 225Branded content article on website€ 550Exclusive/dedicated newsletter€ 525

<sup>\*</sup>Based on 2 correction rounds (no discount applied)

Issue	Publication date	Deadline for advertisements	Deadline for advertorials
107 - Popular European destinations	04-03-2022	10-02-2022	27-01-2022
108 - Female travel heroes	15-04-2022	24-03-2022	10-03-2022
Special edition - In Eigen Land summer issue	17-05-2022	21-04-2022	14-04-2022
109 - The unknown interior	27-05-2022	06-05-2022	21-04-2022
110/111 - Greatest journeys of discovery	01-07-2022	09-06-2022	26-05-2022
112 - Into the mountains	05-08-2022	14-07-2022	30-06-2022
Special edition - In Eigen Land fall issue	13-09-2022	18-08-2022	11-08-2022
113 - Cultural travel	16-09-2022	25-08-2022	11-08-2022
114 - Roadtrips	28-10-2022	06-10-2022	22-09-2022
115 - Best winter sun holidays	09-12-2022	17-11-2022	03-11-2022

### Columbus TRAVEL

### LET'S TALK!



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COLUMBUSTRAVEL.NL/ADVERTEREN